



Jemma Co.

Healing Harmony Beeswax

Dear Sir/Madam,

I would like to introduce you to JemmaCo Beauty Care, the first of its kind in the UK to offer hand and home made massage products, specialising in massage balms.

JemmaCo Beauty Care was established in 2015 by Jemma Cooper, a multi-award winning entrepreneur who has a background and BSc in complementary therapies. All products are hand and home made by Jemma herself made by the beach, with love.

JemmaCo balms focuses on ingredients that can boost the immune system, restores the skin to its natural pH balance and helps restore skin's good bacteria. All balms are great versatile products that can be used by professionals as a massage medium and at home as a body moisturiser to help soothe skin conditions such as eczema and psoriasis or to help with everyday aches and pains due to its anti-inflammatory ingredients and essential oils.

The products work great alongside any existing similar products due to their unique selling point and versatility. It has many great USPs like no preservatives, synthetic chemicals, artificial colours or fragrances and is organic and free from nut and seed oil. It is safe to use on sensitive skins including eczema, psoriasis, and is even safe on babies and during pregnancy as only organic ingredients and 100% pure essential oils are used.

I have included samples of all 3 of the balms so you can try them out and most importantly smell the gorgeous aromas - plus all information on our product costs, including our very attractive profit margin!

You get full support from your area manager offering in house training sessions for you and your team on how to use the product and selling techniques. You will also be advertised on our website as a stockist and receive support from our social media network.

If you have any questions or require any further information please do not hesitate to contact me.

Yours sincerely,

Rachel Bourne
Account Manager
01202 299778
rachel@jemmaco.com



Prices & Packages



Product Code	Product	Quantity	Cost for Account holders (ex VAT)	Cost for non account holders (ex VAT)	RRP
001	Harmony Beeswax 1000g	1	£40	£50	
002	Harmony Beeswax 1000g	3	£100 <i>Saving £20</i>	- -	
003	Harmony Beeswax 250g	1	£11.20	£14	£21
004	Harmony Beeswax 250g	10	£100 <i>Saving £12</i>	-	£21
005	Harmony Beeswax 60g	1	£4.50	-	£10
006	Harmony Beeswax 60g	20	£80 <i>Saving £10</i>	-	£10
007	Revitalising Beeswax 1000g	1	£40	£50	
008	Revitalising Beeswax 1000g	3	£100 <i>Saving £20</i>	-	
009	Revitalising Beeswax 250g	1	£11.20	£14	£21
010	Revitalising Beeswax 250g	10	£100 <i>Saving £12</i>	-	£21
011	Revitalising Beeswax 60g	1	£4.50	-	£10
012	Revitalising Beeswax 60g	20	£80 <i>Saving £10</i>	-	£10
013	Relaxing Beeswax 1000g	1	£60	£70	
014	Relaxing Beeswax 1000g	3	£160 <i>Saving £20</i>	-	
015	Relaxing Beeswax 250g	1	£16.70	£20.04	£30
016	Relaxing Beeswax 250g	10	£155 <i>Saving £12</i>	-	£30
017	Relaxing Beeswax 60g	1	£5.70	-	£14
018	Relaxing Beeswax 60g	20	£104 <i>Saving £10</i>	-	£14

JemmaCo Training (4 Days)	£350 +VAT	10% discount for groups of 3 or more
JemmaCo Detox Massage	£100 + VAT	10% discount for groups of 3 or more
JemmaCo Pregnancy Massage	£100 + VAT	10% discount for groups of 3 or more
Product training (2 hours)	FREE	For groups of 3+

Become an account holder..

You can use our lovely products in your own massage treatment, manicures and pedicures and/or retail them at the discounted account price by opening an account and spending a minimum of £200+VAT on your first order. Or become a VIP Account Holder for future discounts, promotional offers and more

VIP ACCOUNT PACKAGE	Calming 250g x5 (professional or retail) Revitalising 250g x5 (professional or retail) Harmony 250g x5 (professional or retail) Calming 60g x5 (retail) Revitalising 60g x5 (retail) Harmony 60g x5 (retail) Calming 1000g x5 (professional) Revitalising 1000g x5 (professional) Harmony 1000g x5 (professional) Marketing : JemmaCo Salon Leaflets x50 Retail value : £530	£380+VAT <i>Or tailor your package up to the value of £380+VAT</i>
We do also offer bespoke packages depending on your needs to please ask if you would like to find out more..		

Product code	Extra Products	Cost (ex VAT)	RRP
019	Re-useable neck and shoulder heated pad	£12.50	£25.00
020	Re-useable lower back heated pad	£12.50	£25.00
021	Hot stone heater bag and hot stones	£182.5	
022	Warm Bamboo heater bag and bamboo sticks	£199	
023	Dowser	£8.35	
024	Healing tuning Chinese Chakras	£83.33	
025	Priime Calm Essential Oil	£35.00	
026	Priime Ice Essential Oil	£35.00	
027	Priime Escape Essential Oil	£25.00	
028	Priime Serenity Essential Oil	£36.00	
029	JemmaCo A3 Poster	£2.00	
030	JemmaCo Consultation forms (pack of 100)	£12.80	
031	JemmaCo Salon Leaflets (pack of 50)	£6.40	

Massage package kit (optional)

Hot stone heater & hot stones Upper and lower heated pads 2x each Warm bamboo heater and bamboo sticks Dowser Healing Tuning Chinese Chakras	£470.86 +VAT Saving 10%
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How to use JemmaCo balms as a professional product

Our Healing beeswax range all contain 6 carefully chosen ingredients to leave your skin feeling moisturised and nourished. They all contain organic sustainable palm oil, vitamin E, organic honey, organic beeswax, witch hazel and a natural prebiotic helping to strengthen our physical immunity and help boost our body's largest organ - the skin.

In this day and age, our skin is exposed to many free radicals such as toxins, illness, and infections. Helping to increase the skin's natural barrier can help balance, calm and revitalise the skin. We use organic beeswax in our products to give the skin a great protective barrier, it allows the core ingredients to absorb into the skin whilst leaving a satin smooth finish.

If you haven't used a balm before it is quite different to oil so it's good to know how to use it properly. In order to carry out the best quality massage or treatment you can, we believe you need the right grip and slide. We feel we have created this allowing your clients to get more out of your massage with less physical pressure from yourself.

On top of this they are all handmade, 100% natural, are full of goodness for the skin. See it as food for your skin! We have 3 incredible scents to choose from to suit all your client's needs. They are all multi-purpose products that can also be used in all treatments and as moisturisers, lip balms, after wax, cuticle cream, hand or foot balms and are even safe on the most sensitive of skins including eczema, psoriasis and during pregnancy.

Benefits of using a balm in comparison to oil

- Less mess compared to oil for the Therapist
- Can be used more sparingly
- Gets warmer quicker - better to target concern areas quicker
- Can be heated to a liquid state if preferred or used as a balm
- Benefits for other areas of the body such as the feet and hands can get a better grip.
- Benefits to the skin compared to standard carrier oils
- Absorbed into the skin better so less mess on clothes/skin for clients
- Beeswax layer allows ingredients to be absorbed to allow you to perform deeper tissue techniques easier
- Leaves your client with a beautiful satin feel to their skin that is non-greasy

Tips

- Dry skin: you may need more balm
- Male: you may need more balm
- Always use a spatula to decant for safe hygiene
- Calming beeswax is more popular with women than men
- For sports massage, the most popular blend is the Revitalising Balm designed to help and reduce inflammation in the muscles
- For pregnant clients, all of the blends are safe to use. If your clients want to purchase the products they can only use them max twice a week.
- The products aren't advised to use on babies less than 18 months old
- All of our balms are nut and seed oil free so totally safe to use if you have a nut or seed allergy
- Put a small amount of the product resting on your arm to help the product to slightly melt before massaging into your client.
- Try a smaller amount to start with to see if you need more as if you use too much harder to take the product off.
- Sports massage: use less product
- Relaxing massage: use more product

Please give tips of use to clients that purchase for home use



Product information

Revitalising Beeswax

An uplifting and revitalising balm that is perfect to refresh and energise.

A unique blend of spearmint, stimulating eucalyptus and invigorating sweet orange to help revitalise all your senses. When massaged into the body this product helps aid tired and aching muscles due to its beautifully warming effect on the skin created by cinnamon essential oil.

Organic Beeswax - Contains natural Vitamin A and helps to lock in moisture. Helps natural absorption of the product. Great for sores and nappy rash also.

Organic Sustainable Palm Oil - Contains natural Vitamin A & E. It helps to restore the skins natural fatty agents helping with the skins immune system.

Organic Raw Honey - Contains Vitamin B, iron, manganese, copper, potassium and calcium. Great for eczema and sensitive skin.

Vitamin E - Anti-inflammatory, moisturising and healing properties and helps protect against free radicals.

Prebiotics - Helps production of normal skin cells and bacteria.

Witch Hazel - Anti-inflammatory and antiseptic, good for healing, bruises, rashes, aids in reduction of swelling and irritation.

Orange Sweet 100% pure essential oil - Helps to relax muscular and nervous spasms, provides relief from inflammation, boosts immunity and helps alleviate anxiety, anger and depression.

Spearmint 100% pure essential oil - Promotes good blood circulation, helps concentration, relaxes nerves and muscles, helps with stress and headaches.

Eucalyptus 100% pure essential oil - Reduces inflammation, effective in lowering joint and muscle pain, promotes faster healing of sores, cuts and abrasions and stimulates mental activity and aids in treating stress.

Cinnamon 100% pure essential oil - Provides relief from stiffness of muscles and joints, improves blood circulation, has a refreshing effect on your senses.

Product information

Calming Beeswax



Our most luxurious balm using some of the best essential oils on the market. Relax with a beautiful floral aroma including pure jasmine and neroli essence, helping leave you feeling totally enriched with relaxation. Soothing clary sage and lavender also help to calm any angry, over stimulated skin. This balm will help you drift off into a complete sense of overall body well being.

Organic Beeswax - Contains natural Vitamin A and helps to lock in moisture. Helps natural absorption of the product. Great for sores and nappy rash also.

Organic Sustainable Palm Oil - Contains natural Vitamin A & E. It helps to restore the skins natural fatty agents helping with the skins immune system.

Organic Raw Honey - Contains Vitamin B, iron, manganese, copper, potassium and calcium. Great for eczema and sensitive skin.

Vitamin E - Anti-inflammatory, moisturising and healing properties and helps protect against free radicals.

Prebiotics - Helps production of normal skin cells and bacteria.

Witch Hazel - Anti-inflammatory and antiseptic, good for healing, bruises, rashes, aids in reduction of swelling and irritation.

Jasmine 100% pure essential oil - Antiseptic, helps with scarring, eczema and dermatitis. Great for relaxing client and aiding in insomnia and depression.

Neroli 100% pure essential oil - Acts as an antiseptic and is very antibacterial, maintains moisture and oil balance on the skin, great as an emollient, and is a powerful anti-depressant.

Clary Sage 100% pure essential oil - Aids in depression, boosts self esteem, calms anxiety and nervousness, reduces inflammation & redness, & helps to heal rashes.

Lavender 100% pure essential oil - Aids in relaxation, helps with pain relief and general aches and pains. Great for blood circulation, very anti-bacterial and aids in treating insomnia

Product information

Harmony Beeswax

This is our original and best selling balm using 6 different pure essential oils.

A beautiful blend of fruity lemon, refreshing peppermint and the calming essence of ylang ylang combine together to create a balm with anti bacterial, anti inflammatory, and antiseptic properties helping to heal, restore and balance your mind and body.



Organic Beeswax - Contains natural Vitamin A and helps to lock in moisture. Helps natural absorption of the product. Great for sores and nappy rash also.

Organic Sustainable Palm Oil - Contains natural Vitamin A & E. It helps to restore the skins natural fatty agents helping with the skins immune system.

Organic Raw Honey - Contains Vitamin B, iron, manganese, copper, potassium and calcium. Great for eczema and sensitive skin.

Vitamin E - Anti-inflammatory, moisturising and healing properties and helps protect against free radicals.

Prebiotics - Helps production of normal skin cells and bacteria.

Witch Hazel - Anti-inflammatory and antiseptic, good for healing, bruises, rashes, aids in reduction of swelling and irritation.

Rosemary - Helps with headaches, migraines, mental fatigue and nervous exhaustion. Helps relieve pain associated with rheumatism, arthritis, muscular pain and gout.

Peppermint - Excellent for mental fatigue and depression, good for stimulation and improving concentration. It also helps with headaches, migraines, shock, nervous shock, vertigo, and faintness. It is used for dermatitis, acne, ringworm, scabies and also relieves itching and acts as a cooling agent for sunburn etc.

Marjoram - Helps with painful joints and muscles. Good relaxant properties.

Ylang Ylang - Sedative effect on the nervous system and helps with anxiety, tension and shock and fear.

Lemon - Aids with infection, soothes headaches, migraines and muscular problems. Is helpful with rheumatism and arthritis.

Tea Tree - Healing and stimulating properties as well as anti-bacterial properties.

Client testimonials



I have been using the JemmaCo balm on my sons eczema and it's really helping! It was really sore and after one use it really calmed it down! Such good stuff! Alfie is only 6years old - thank you!

Charlie
Feb '17

I have eczema in my ears and on my eyelid. I have used JemmaCo regulary and its the only product I have tried that is keeping my eczema at bay

Sharon
Feb '17

I am 49 and suffer with very dry skin, i have always used E45 cream or an Oilatuml after each shower or bath, with success, i have used JemmaCo and i absolutely love it its lovely and thick and warms up when you rub it in with your hands to apply it to your legs, arms, chest, feet and hands i even used it for my lips, and the smell is like you have just been for a lovely refreshing sauna and you feel spotlessly clean.

Claire
Aug '17

These testimonials are from our clients with everyday real life concerns. They have all used Healing Harmony Beeswax.



I have recently been to Portugal and got bitten a few times on my arms, by the dreaded mosquitos, i am sure this has helped with the bite marks, they have nearly gone and i have only used 2 days.

Lucy
Jun '17